

ngena stands for “Next Generation Enterprise Network Alliance”. We provide a central cloud platform that merges the local networks of our international telecommunication alliance partners into a single global Software-Defined Wide Area Network (SD-WAN).



## Senior Solution Architect (m/f)

Have you always dreamed of working for an international start-up company? Then take this next step into the future and join us as our new colleague for a full-time position in Frankfurt am Main.

### Your new job

- Being part of the product and presales team, you are responsible for translating customer requirements into a solution design which can be build based on our “SD-WAN as a Service” offering
- Responsibility for the steering of technical product development and deployment up to the integration into the global product catalogue
- Taking over the product- and lifecycle management tasks for the global portfolio of ngena
- Securing the transfer of knowledge towards the sales and pre-sales departments of the alliance partners in terms of products, customer portals, change of products and innovations as well as the use of ngena tools and actions
- Conduct customer workshops to explain the ngena portfolio and how we can help to solve the network challenge and optimize the network to be the enabler for their business processes
- Supporting the consolidation and prioritization of the customer requirements of each alliance partner for the further development of ngena’s portfolio

### Your assets

- Successfully completed university degree in a topic-related field or a comparable relevant qualification
- Over 10 years of work experience in solution architect, pre-sales, solution design, product management or business development for WAN, SDWAN & network services
- Confident and professional behavior and sensitivity towards customer wishes paired with excellent communication and presentation skills
- Wide range of knowledge in design and implementation of global IP-VPN and SD-WAN services
- Good technical know-how as well as experience in SDN/NFV architecture, global WAN services and product & service models as a basis for process automation
- Proactive and being able to work independently; flexibility to act convincingly within agile structures
- Willing to travel nationally & internationally
- Communicating fluently in English is no problem for you, and if you know some Spanish - even better!

### Your chance

An exciting, dynamic, international start-up environment awaits you with an open corporate culture of flat hierarchies. At ngena, responsibility will be in your hands from the very beginning. You will continuously grow both on the professional and personal front, amongst a diverse team of more than 20 nationalities, varied age groups and a wide range of skill-sets. This fusion will prepare you for paving the world with ngena’s leading SD-WAN technology.

If you are interested in this challenge, please send us your complete application including salary expectations and possible starting date via email to [myfuture@ngena.net](mailto:myfuture@ngena.net)