

ngena stands for "Next Generation Enterprise Network Alliance". We provide a central cloud platform that merges the local networks of our international telecommunication alliance partners into a single global Software-Defined Wide Area Network (SD-WAN).



CPEaaS (Customer Premises Equipment as-a-Service) Expert (m/f/d)

Have you always dreamed of working for an international start-up company? Then take this next step into the future and join us as our new colleague for a full-time position in Frankfurt a.M. (DE), Debrecen (HU), or Mexico!

Your new job

- Negotiating contracts with potential CPE-logistics, CPE-service and CPE-financing partners (CPE-Services)
- Build and fill with life trustful relationships with different CPE-services providers around the globe
- Ensure that the ngena cost book always reflects the latest product portfolio, i.e. renegotiate prices for new CPE types and derive ngena cost blocks
- Develop and implement new ways of handling CPE, e.g. establishing IaaS models
- Manage ngena certification profiles in supplier portals (ensure certified employees, and generate required documentations)
- Understand and manage supplier ordering systems, e.g. Cisco CCW, Google Cloud Reseller Platform

Your assets

- Several years of working experience in the CPE field, ideally in a telco wholesale company
- You understand the key technical and commercial aspects of the CPE business as well as the tasks and workflows when deploying CPE on global scale
- You have successfully completed your (Bachelors/ Masters) studies in business (informatics), computer science or similar
- You're able to decompose supplier pricing information into company-internal cost blocks
- Communicating on different management and working levels comes easily to you
- Communicating fluently in English is no problem for you, and if you know Spanish as well – even better!
- You want to work and flourish in a multicultural team environment

Your chance

An exciting, dynamic, international start-up environment awaits you with an open corporate culture of flat hierarchies. At ngena, responsibility will be in your hands from the very beginning. You will continuously grow both on the professional and personal front amongst a diverse team of more than 30 nationalities, varied age groups and a wide range of skill-sets. This fusion will prepare you for paving the world with ngena's leading SD-WAN technology.

If you are interested in this challenge, please send us your complete application including salary expectations and possible starting date via our recruiting portal: ngena.bamboohr.com/jobs/